

Contractor Interview Questions

Your renovation will only be as good as the people you hire to execute it. Before settling on a contractor, make sure you've asked and received acceptable answers to the following questions.

- How long have you been in business?
- How long have you operated in this area?
- What types of projects do you specialize in?
- Are you licensed/insured?
- References? (*check them!*)
- How many projects like mine have you completed in the last year?
- How much of your business is from repeat customers or referrals?
- Who will be the supervisor/project manager on my job?
- Who is my main contact for your company throughout the process?
- Who will have access to my home? ie: subtrades? employees?
- Who from the company will be at my house each day?
- What jobs do you subcontract?
- References for your subtrades?
- What's the estimated timeline for the project?
- What kind of schedule do you work on? Start/finish time? Weekends?
- How do you charge for extras (change of work orders)?
- Do you offer warranties? Please specify.
- What's the procedure for invoicing and payments?
- How many projects do you currently have going on?
(*This can affect timelines and helps you get to know the company better*)

Keep asking questions until you feel comfortable.
If you don't feel comfortable, don't proceed!